



London, UK
14th March 2016

Legal BI consultancy DW Reporting announces international expansion with launch of North American office

Legal industry technology specialist Rob Stote joins DW Reporting as Director – North America.

DW Reporting, the market leaders in software agnostic legal BI and reporting solutions, are delighted to announce continued growth with the launch of their first overseas office, in North America and the hire of legal technology specialist Rob Stote, as their North American Director.

Rob Stote joins DW Reporting having spent over fifteen years previously at Whitehill Technologies and Thomson Reuters Elite, in a number of senior Product and Sales Management roles and brings a wealth of experience to DW Reporting in the development, delivery and launch of 'best-of-breed' solutions to the legal sector.

The launch of DWR North America is in a direct response to the demand for DW Reporting's portfolio of market-leading analytical reporting solutions, and as such signals the beginning of a significant period of investment in the region, to support both their current clients and partners, as well as prospects.

"Today marks a tremendous milestone in the history of DW Reporting, an achievement that makes me immensely proud of our team" states Dan Wales, Managing Director for DW Reporting. "Since our inception in Jan 2013, our growth and delivery successes has meant that our company is seen as market-leaders, and regularly now the first point of call for law firms wishing to enhance their ability to be driven by data" continues Dan Wales".

"Being able to support our clients globally, across multiple regions, and more so with the calibre of Rob leading our efforts in North America is a result of our commitment to our sector and our desire to bring effective financial driven analytical solutions into the mainstream of law firms." concludes Dan Wales.

"I am delighted to be joining Dan and the team at DW Reporting, and launching our North American office." states Rob Stote, Director – North American for DW Reporting. "I have been hugely impressed with their growth, professionalism and the portfolio of leading analytical, and interactive visual products. I am extremely excited to be taking DW Reporting's offerings forwards and working with both existing and new clients, as well as our partners in North America." concludes Rob Stote.

For more information contact DW Reporting at info@dwreporting.com.

About Rob Stote

Rob has more than 15 years legal industry experience, with expertise in law firm Workflow, Billing and Practice Management Solutions. Having started his career as a Software Engineer in the Banking and Insurance industry, specialising in high volume, transactional systems, Rob moved to Whitehill in 2001, where he led the Business Process Management software development team for the legal market. In 2006, Rob transitioned to the role of Product Manager at Whitehill and then as part of Elite in 2011 after the acquisition of Whitehill from Oracle. Before joining DW Reporting, he was a Product Manager, Time and Billing, for Thomson Reuter's cloud based practice management solution.

About DW Reporting

DW Reporting is a legal financial reporting and BI solution provider that helps international, national and regional law firms turn their incoherent and separate data sets into consolidated and effective business information. Through a range of market leading products and consulting services, they are able to provide law firms with flexible and tailored management information solutions to meet their short, medium and longer term needs. To learn more, visit www.dwreporting.com