



DW Reporting start 2015 with eight new deals.

DW Reporting continues to grow with further wins and new clients, establishing it firmly as the UK's leading legal BI consultancy.

They say February is a short month - it has been a massive one for DW Reporting.

"We've opened a new city office, closed six new competitive opportunities and also welcomed three new clients, across Elite Enterprise, 3E and Aderant PMS platforms" states Dan Wales, Managing Director, DW Reporting. "DW Reporting has continued to build on the success of 2014 when we secured over 20 new clients, doubled the consulting team and tripled revenue."

"Our in-depth knowledge of the legal market, breadth of BI, PMS and reporting skills as well as flexible engagement model resonates with our law firm clients" comments Lawrence Watkins, Director. "We are seen as the de facto legal BI consultancy and are winning projects to both assist firms replace their legacy BI environment as well as developing next generation BI/reporting portfolios alongside new PMS implementations.

"This is just the start of what is turning into a fantastic year already, enabling us to ramp up our growth and investment plans well ahead of schedule. We have significant interest from a number of other law firms looking to extend and update their BI environments. Furthermore, our Matter Pricing and Budgeting solution is really hitting the mark with our early adopter partners and fee earners" continues Wales.

"Finally our ability to remain software and vendor agnostic, whilst seeking to enable firms to enable an ROI on existing investments has contributed to BI in legal no longer being a fearful subject, but one that brings success, high user adoption and positive business change. BI is no longer a nice to have, it is an everyday business necessity and DW Reporting is helping firms achieve their goals in this domain" concludes Wales.

For more information on recent projects, wins and successes please contact Jon Roscow, Commercial Manager – jon.roscow@dwreporting.com

About DW Reporting

Founded by Dan Wales and Lawrence Watkins and established as a full time consulting firm in 2013, DW Reporting is an independent finance systems and reporting consultancy. DW Reporting specialises in practice management software, data management, reporting and business intelligence solutions within the professional services industry. To learn more, visit www.dwreporting.com.