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Richard Hill joins DW Reporting as Regional Account Manager

Experienced Legal Industry Account Manager joins DW Reporting

DW Reporting, the leaders in software agnostic legal finance BI and data solutions, has today announced that Richard Hill, formerly of Thomson Reuters Elite, Tikit and Intapp has joined the firm in a newly created role as Regional Account Manager, EMEA.

“DW Reporting has continued its growth trajectory during 2016, closing a record number of opportunities, across both our Quantum BI and Evaluate Matter Pricing solutions – therefore the demand for on-going account management, across both existing and new clients, has prompted us to further invest in our growing team. I am delighted that Richard has chosen to further his career with DW Reporting, and on behalf of the team welcome him to the “fold” said Dan Wales, managing director of DW Reporting. “Richard has that unique blend of legal market expertise as well as knowledge of legal finance systems and time management applications, which aligns perfectly with our business and USP.”

“The legal market is continuing to change with high quality and real-time information becoming a ‘must-have’ requirement for law firms, regardless of their size. Data is a law firm’s biggest asset and I believe that the DW Reporting team have become recognised as the market leaders in enabling data to be delivered in the form of coherent and actionable information, seamlessly to end users. Acting as a business change agent whilst also validating business process.” said Richard Hill. “I am thrilled to be joining the highly skilled and respected DW Reporting team at a time of exceptional growth and I look forward to helping them scale up their market expansion”

“We have experienced a ‘tipping point’ in the growth of our business, seeing exceptional demand for Evaluate, our Matter Pricing & Budgeting solution. Richard will be primarily leading our Evaluate Account Management and Sales efforts across the UK and EMEA. We hope that this appointment demonstrates our commitment to the market and furthermore solidifies our position as an innovator and rapidly growing leader in the legal technology marketplace. continues Wales.

About DW Reporting

Headquartered in London, UK, with offices in North America - DW Reporting is an independent finance systems, data and reporting consultancy. Specialising in data, reporting and BI solutions within the professional services industry.

Supporting our clients and partners globally, our team has over 70 years’ combined industry experience. We serve our clients internationally.

To learn more, visit www.dwreporting.com.

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